## Abstract

A system for analyzing sales performances includes a performance calculating module (201), a performance analyzing module (202), a performance querying module (203) and a document updating module (205). The performance calculating module is used to calculate daily, monthly, and yearly sales performances in accordance with sales records. The performance analyzing module is used to analyze sales performances. The performance querying module is used to query data on sales performances. The document updating module is used to update data stored in a database server (121). A related method includes: (a) calculating daily sales performances in accordance with sales records; (b) calculating monthly and yearly sales performances; (c) querying statistical performance records in accordance with an instruction input by a user; and (d) analyzing sales performances in accordance with data stored in daily performance records, statistical performance records, and planning performance records.